

The Defiance Area Chamber of Commerce...

The Chamber is always at work pulling together the *diverse* interests of office holders, business leaders, educators, youth professionals and small business owners to form a *dynamic* community. The Defiance Area Chamber of Commerce:

- *Is a referral agency for its members.*
- *Is an open forum to discuss and identify community needs and directions*
- *Acts as a respected voice of advocacy for business and education in Defiance County*
- *Is a source of information where community data is collected, updated and made available as requested.*
- *Offers many benefits to its members that the general public can't access.*

Promote Your Business Through Events & Services

~Business After Hours~

Business After Hours (BAH) is a “networking” event designed to:

- Ω Attract prospective chamber members from within and around Defiance County.
- Ω Meet new Members (businesses) that have recently joined the chamber.
- Ω Make new business contacts.

Bring your business cards to gain entrance. Take advantage of this opportunity to gain new customers and suppliers. **Sponsor** a BAH, for additional exposure, and display a table of your products and services.

~Advertising & Sponsorship~

Consider our cost-effective advertising and event sponsorships as an option when planning your companies marketing budget. The Chamber's newsletter, membership directory, fundraisers, BAH, business card and display rack at the Chamber office, offer exposure opportunities that are available only to chamber members. Contact the chamber for costs, information and availabilities.

~Membership Labels~

Membership labels are available to *members* at discounted prices. These labels will help you contact Defiance's' top decision makers.

~Membership Decal

A chamber decal is presented to each company to display. This decal symbolizes your business's credibility and commitment to the Defiance community.

~Membership Directory/Buyers Guide~

Each company will receive a free listing in the membership directory. Your company is exposed to hundreds of potential customers in this exclusive publication. Display advertising is available in the directory

~Referral Requests~

Referral requests get your company's name out to those in need of your goods or services. The chamber receives hundreds of business referral requests each year and we only recommend our members.

~Special Ceremonies~

The chamber arranges “special” ceremonies such as ribbon cuttings, groundbreakings and dedications to spotlight your business accomplishments. Contact the chamber for additional information.

Chamber Benefits

The Chamber's benefit programs helps businesses save money. Following is a list of the Chamber Benefits we offer that help you add "value" while cutting cost. For more information contact the chamber at 782-7946.

~AAA Northwest Ohio~

AAA is pleased to offer chamber members and their employees a special chamber discounted rate, (\$17 saving off basic rate). Enjoy additional savings and discounts once you are a AAA member. Contact:
AAA Northwest Ohio419-843-1291

~Embarq Business Bundle~

Embarq is proud to offer exclusive discounts to Defiance Area chamber members. As a member, you get exclusive discounts with a variety of plans. Embarq is a great source for voice, data, Internet, wireless and entertainment solutions. For more information contact:
Embarq.....419-529-2896 or visit:
<http://chamber.embarq.com>

~Workers' Compensation Pooling Groups~

Participating in a group pool may substantially reduce your workers' compensation premiums. OCS Management Corporation and Comp Management form pools once a year, Participating in a group pool may substantially reduce your workers' compensation premiums. OCS Management Corporation and Comp Management form pools once a year, helping participants companies to save an average of 50 to 80 percent in premiums.

For additional information contact:
V&A Risk Services (Ken Finley).800-493-9662
Comp Mgmt (Ron Lucki)800-825-6755

~DHL Savings Program~

Chamber members can take advantage of the DHL Partner Savings Program. Dedicated service and exclusive discounts of up to 25% make DHL Express an easy choice when sending and shipping your packages. For additional information contact: 1-800-Members or visit:
www.1800MEMBERS.com/noacc.

~Health Insurance Program~

Medical Mutual of Ohio offers small businesses the opportunity to obtain versatile health insurance at affordable rates. Several plan options are available. Contact the chamber to receive a list of chamber Insurance brokers that can provide you with more detail.

~Enterprise Car Rental Discount~

As a member of the Defiance Area Chamber you will receive 20% off all regular retail rates just for being a Chamber member. Contact the Defiance (419-784-9937) Location to get more information on getting a vehicle for your corporate or personal needs. Please identify yourself as a Chamber member and utilize the Corporate I.D. Discount #20D3647.

~Group Life & Disability Income Insurance Program~

Small businesses with two or more employees can get flexible, affordable, high-quality, disability and life insurance coverage. For more information contact:
The Wright Agency.....419-782-3456

YOUR BUSINESS HERE:

Call the Chamber of Commerce to find out how you can be a part of the benefits program.
.....419-782-7946.

Investment Classifications

The following memberships are entitled to full voting privileges, Board of Director and Officer status, company listing in the directory, and Chamber benefits, **as long as all partners, owners and co-owners invest in the Chamber membership.**

~Real Estate, Medical Professional, Insurance, Accounting, Law, Architecture Surveying, Engineering~
(Membership where partners and co-ownerships exist)

Each partner, co-owner, medical professional, attorney, pays a membership investment of **\$130 each, per year.**

~Retail, Wholesale, Automotive, Service, Newspaper, Radio & Construction~

Membership investment has a base amount of **\$130 per year for up to 5 full time employees**, 2 part-time equal 1 full time. For additional employees:

\$130 base + \$13 per employee	6-10
\$180 base + \$11 per employee	11-20
\$325 base + \$8.25 per employee	21-50
\$575 base + \$4.40 per employee	51+

~Industrial~

\$130 base + \$4.35 per employee	1-100
\$550 base + \$4.15 per employee	101-200
\$950 base + \$2.90 per employee	201-400
\$1550 base + \$2.15 per employee	401-800
\$2400 base + \$1.25 per employee	801-1600
\$3400 base + \$1.05 per employee	1601+

~Utilities~

Base amount of **\$130 per year for up to 5 full time employees.** (2 part=1full)

For additional employees:

\$130 base + \$11.95 per employee	6-20
\$320 base + \$6.30 per employee	21-100
\$865 base + \$1.95 per employee	101+

Hospitals **\$30 per bed.**

A **professional membership** is entitled to the Agents, Salesperson, Attorney,

Accountant, Architect, Surveyor, or engineers of a company's membership but cannot be an owner, doctor or manager. A professional membership investment is **\$60 per year.**

An **associate membership** is entitled to retired business and professional persons, teachers, city-county elected officials and other individuals, but excludes voting, Board of Director and Officer status. An associate membership investment is **\$60 per year.**

A **financial institution membership** is entitled to all benefits and is **\$40 per \$1,000,000 of assets** generated in the Defiance area.

A **non-business membership** is entitled to all benefits excluding voting, Board of Director and Officer status and is **\$130 per year.**

An **educational membership** and **non-profit membership** are for appropriately accredited educational and non-profit entities and are entitled to all benefits respectively for **\$130 per year.**

A **business individual membership** is for individuals having an interest in the philosophy of the Chamber, whose employer does not maintain a physical business location in the Defiance area, with such members having voting, officer and director privileges. **\$130 per year.**

Restaurants/Tavern \$235 per location.

Fast Food eateries at the Northtowne Mall \$130 per year.

Caterers \$130 per year.